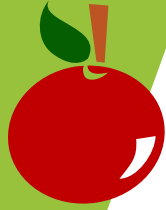
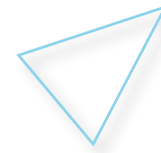




The Mandt System®



# Instructor Training Cost Comparison Tool



The Mandt System®

# COST COMPARISON TOOL

This comparison tool is designed to measure instructor certification training programs which consist of organizational staff becoming instructors for staff within their setting.

| Comparison Description  | The Mandt System®  | Company 2 | Company 3 |
|---|--|-----------|-----------|
| Nationally recognized model "utilized across multiple disciplines"        | <b>Yes</b>   |           |           |
| Training Days Required  | 2-4 days plus online portion, dependant upon level of certification desired  |           |           |
| Cost for Instructor Certification at open enrollment class                | The individual fees are:<br><b>R</b> – \$1,190 USD, \$1,569 CAD<br><b>RC</b> – \$1,727 USD, \$2,283 CAD<br><b>RCT</b> – \$2,249 USD, \$2,965 CAD<br><b>Advanced</b> – \$3,223 USD, \$4,256 CAD |           |           |
| Recertification   | Required every 2 years. 2-3 days plus an online component, dependent upon certification level.   |           |           |
| Required purchase of materials to deliver training i.e., student workbook | <b>None</b> – Student workbooks are available for purchase but NOT required. Copies can be downloaded for free and reproduced within copyright   |           |           |
| Cost to purchase certificates for training delivered                      | <b>None</b> – Certificates for students trained within their agency are e-mailed upon completion of course report  |           |           |
| Instructor Manual provided  | <b>Yes</b>   |           |           |
| Video of Physical Skills provided   | <b>Yes</b>   |           |           |
| Online Course Reporting   | <b>Yes</b> – at the completion of the training, the agency's instructor submits a course report which generates certificates for those trained   |           |           |

| Comparison Description   | The Mandt System®   | Company 2 | Company 3 |
|--|---|-----------|-----------|
| Annual Membership Fee  | None  |           |           |
| Can I train the Mandt Program outside my base of employment?         | <b>Yes</b> – We offer the opportunity to become a Mandt Student Academy, which allows you to teach at a student level and earn revenue to recoup some of the investment of having an instructor |           |           |
| Online Learning Options  | <b>Yes</b> – Mandt offers a blended option for student level training where a seat can be purchased and assigned, allowing a significant savings and reduction on required in-person class time |           |           |
| Online Testing   | <b>Yes</b> – This is available and can be used as a student recertification ‘Test Out’ of non-physical chapters once the student has experienced two in-person trainings                        |           |           |
| Program Focus and Goal   | The Mandt System program is designed with a <b>prevention focus</b> . The curriculum is structured as <b>53% oriented to Prevention, 28% to De-Escalation and 19% to Intervention</b>           |           |           |
| Focus on relationship building                                       | <b>Yes</b> – both staff to staff and staff to service recipients  |           |           |
| Curriculum specific to Conflict Resolution in core program           | <b>Yes</b> – Chapter 3  |           |           |
| Curriculum specific to Trauma Informed Cultures in core program      | <b>Yes</b> – Chapter 4  |           |           |
| Curriculum specific to Positive Behavior Support in core program     | <b>Yes</b> – Chapter 5  |           |           |
| Physical techniques assessed by a biomechanical/ biomedical engineer | <b>Yes</b> – every technique assessed and approved  |           |           |

| Comparison Description  | The Mandt System® | Company 2 | Company 3 |
|---|-------------------|-----------|-----------|
| Physical restraint techniques employing the use of arms crossed over midsection | Prohibited        |           |           |
| Physical restraint techniques employing the use of moving people off-balance    | Prohibited        |           |           |
| Online instructor resource center at no charge                                  | Yes               |           |           |
| Tool to assess current training needs at no charge                              | Yes               |           |           |
| Telephone support with training faculty at no charge                            | Yes               |           |           |
| Online support from Mandt System® faculty at no charge                          | Yes               |           |           |
| Implementation support following training                                       | Yes               |           |           |

Call **(800) 810-0755** for more information.  
[sales@mandtsystem.com](mailto:sales@mandtsystem.com) | [www.mandtsystem.com](http://www.mandtsystem.com)

**We are pleased** to provide this tool for your organization to compare programs. If you have any questions or would like to discuss the Mandt program in detail, please contact us via any of the options listed above or visit our website.